

# PS|Ship @ Becker & Poliakoff, P.A.

*"All the Benefits, None of the Pain."*

2010 saw the launch of PS|Ship SaaS (Software-as-a-Service), our hosted shipping, receiving, and invoicing solution designed to deliver the same PS|Ship cost saving automation enjoyed by the AM 100 to the AM 1000.

**Becker & Poliakoff, P.A. (125 attorney firm, based in South Florida)** was one of the first firms to join us in the cloud, and we asked Becker team members: Knicole Edwards, System / Record Specialist, and Avi Solomon, Director of IT, to share a few words on their experience with our products, our team, and PS|Ship SaaS.

## Which benefits of PS|Ship were important in your purchasing decision?

"The pricing model was perfect, and the cloud implementation was ideal. It allowed the firm to acquire the software without the typical budget constraints associated with large software acquisitions." - Knicole

"All the benefits of cloud-based technology, and a willingness to work with us on customizations." - Avi

## How has PS|Ship delivered on those benefits?

"No hardware to maintain, fast data export, and great support. **All the benefits none of the pain.** In the first quarter alone we saw a reduction in total courier spend of over 20%, and due to the higher client capture rate, a reduction in firm expenses of over 32%." - Knicole

"PS|Ship has been excellent in providing what we need when we needed it. The support has been excellent. I have not a single complaint about any part of the entire process." - Avi

## How would you describe the PS|Ship support team?

"In a word - 'Superior.' A+ in my book." - Knicole

"Excellent. The personality of those involved meshed with the personality of my staff and we have had only great customer service experiences." - Avi

## Can you speak to the implementation process? Was it effective?

"The process was timely and effective. The system went into production as scheduled, with no delays, and performed exactly as advertised." - Avi

## Legal & Business Strategists

Becker & Poliakoff, P.A.

*"We strive to be more than great lawyers. We work hard to get to know our clients and understand their needs and goals. Our primary objective is to solve problems and make things happen for our clients. Simply put, our success is based on our client's success."*

**Becker & Poliakoff, P.A.**, founded in South Florida in 1973, is a diverse commercial law firm with more than one hundred twenty five attorneys practicing in offices throughout Florida, in New York City, New Jersey, Nassau, and Prague, Czech Republic.



PS|Ship™ is a financially focused shipping application that increases cost recovery, reduces transportation spend, and automates the invoice reconciliation process (for FedEx/UPS type invoices). We also integrate with CRM systems (Outlook, Notes, Interaction) enabling shipping to become a part of existing admin work flows. One easy-to-use system for all vendors.

learn more @ [www.psship.com](http://www.psship.com)